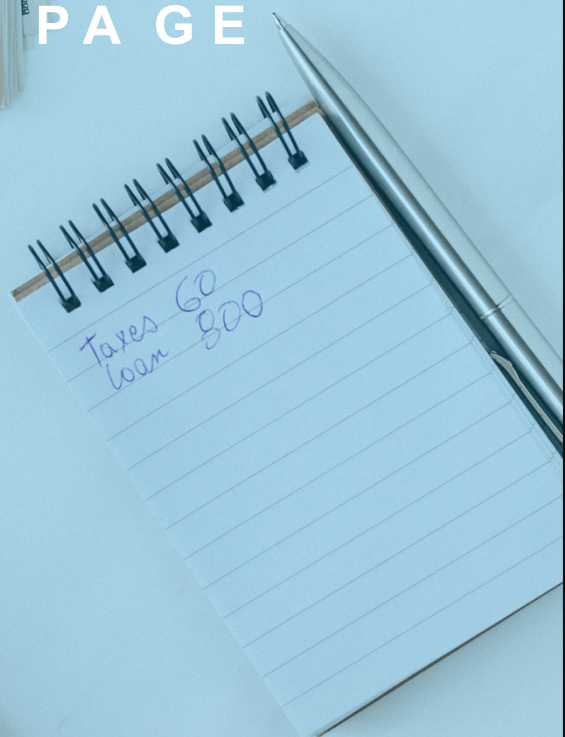




# JOHN WILHOIT

## TEN WAYS TO FIND \$10,000 ON PROPERTY SPOTLIGHT PAGE



[JohnWilhoit.com](http://JohnWilhoit.com)

Volume 2 2021



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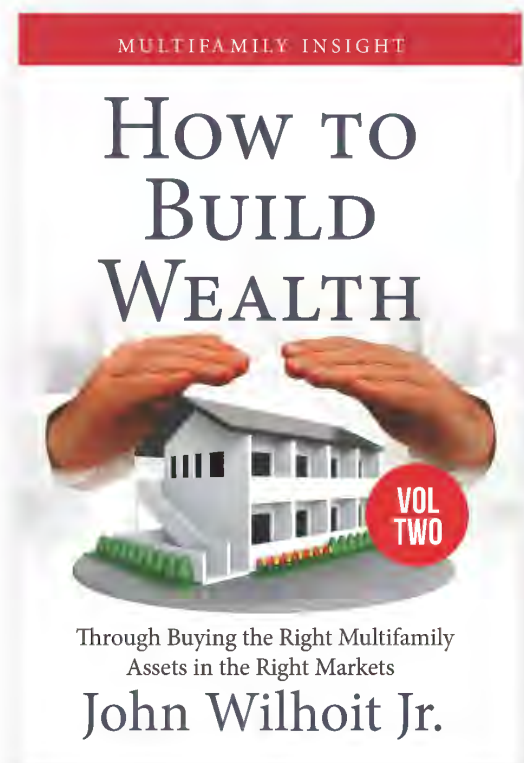
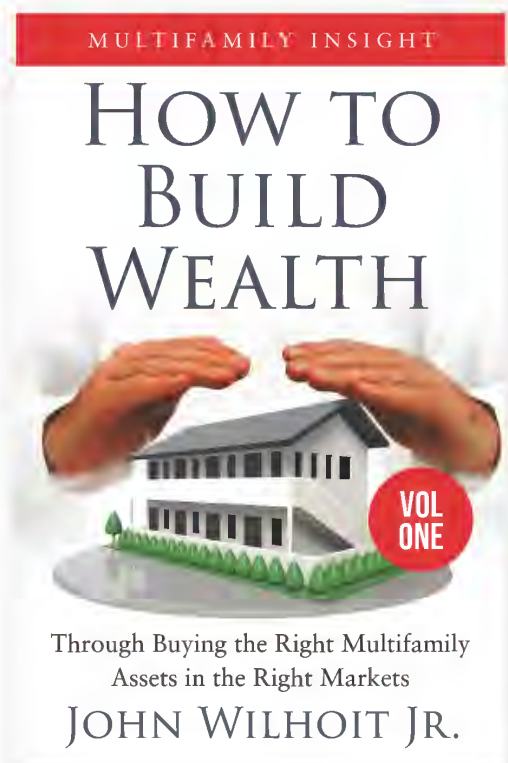
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## **10 Ways Property Managers Can Find \$10,000 on Property**

- 1. Answer every phone call.**
- 2. Enforce late fee collections.**
- 3. Thinking time with on-site staff (brain-storming).**
- 4. Increase on-site coin operated washer/dryer fees.**
- 5. Charge monthly pet fees.**
- 6. Charge early termination fees.**
- 7. Review existing loans for re-finance opportunities.**
- 8. Perform a Utility Audit. Consider sub-metering.**
- 9. Energy efficiency review – property-wide.**
- 10. Review all service contracts.**

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John Wilhoit Jr

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